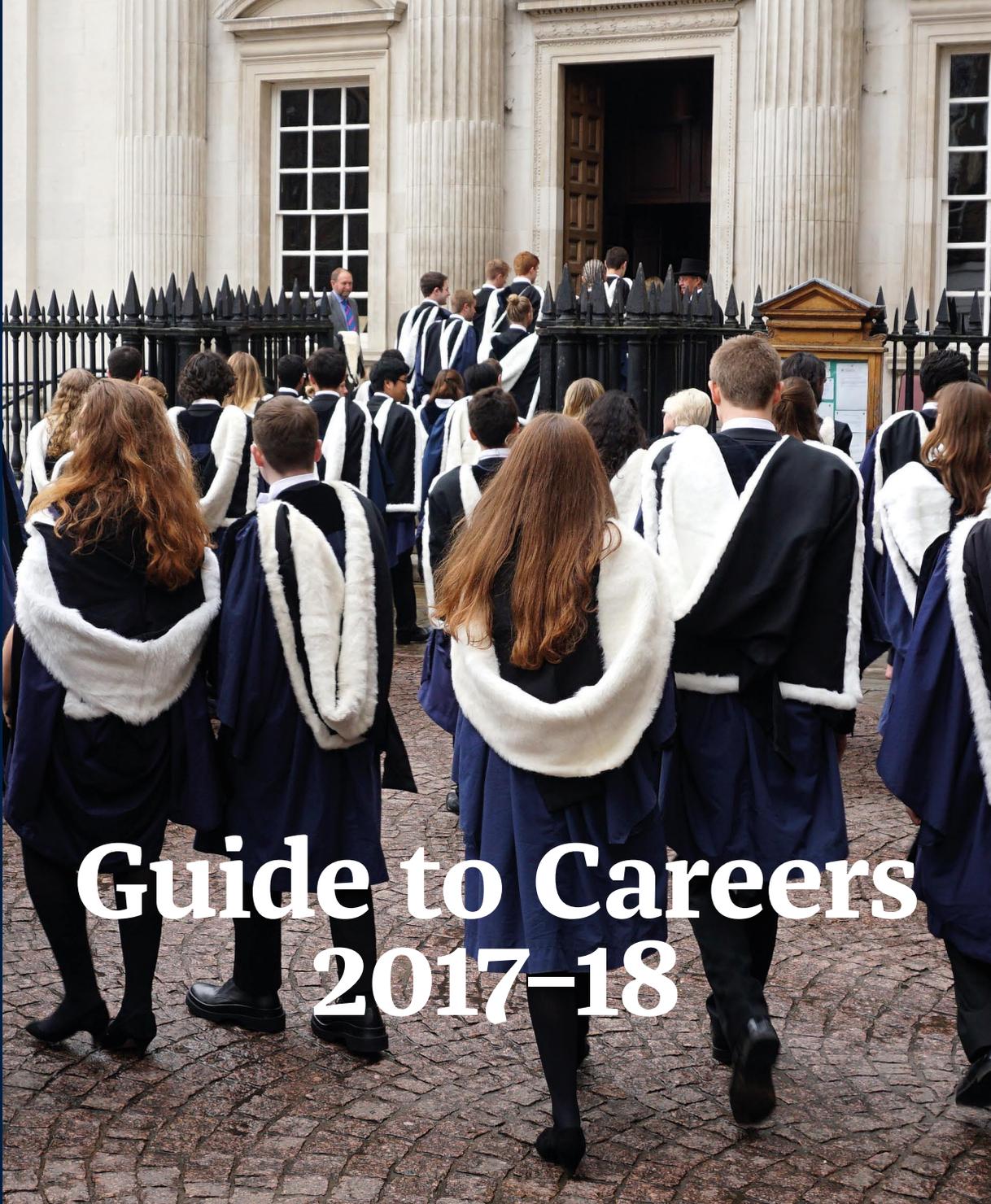




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**Guide to Careers
2017-18**



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There's no denying that Cambridge leaves us well-prepared for a dynamic career. We're used to working hard and approaching problems with flexibility and imagination. We're able to work on short-term projects towards long-term goals and to tackle challenges swiftly. We're quick to adapt to change and thrive in fast-paced environments. In an ever-changing workplace, employers recognise these skills and this is why Cambridge graduates, from all disciplines, are consistently in such high demand.

This guide offers an introduction to some of the top firms and graduate schemes in the country, opening the doors to opportunities that can take you all over the world, opening up new challenges in unexpected and exciting ways.

These companies have a track record of launching the careers of Cambridge graduates, whether that's in Finance, Education, Science, Technology, Engineering, Mathematics or Law. Their achievements are impressive and their remit is broad. Recognising your talent and rewarding you with responsibility, the companies in this guide will allow you to develop teamwork and leadership skills, as

well as continuing to satiate the intellectual drive that has propelled you through your academic career thus far.

For most of us, Cambridge is the biggest institution we've ever applied to and the most prosperous organisation of which we've been part. It's easy to feel daunted by the future, but this guide contains tips and advice from Varsity editors to calm your fears. Deputy Comment Editor Felix Peckham explores the value of a corporate career, while Fashion Editor Robyn Schaffer gives some sartorial advice for interviews.

The purpose of this guide is to tell you about the companies and careers available to you, giving you the information you need to make meaningful choices. This is a time to be excited, not afraid. You managed to survive UCAS, personal statements, Cambridge interviews and end-of-school exams to get to where you are now - if you apply the same enthusiasm and determination to job applications now as you did to Cambridge as a teenager, there's nothing to stop you having a long and successful career.



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HAVE YOU THOUGHT ABOUT...

A CAREER AS A PATENT ATTORNEY?

An intellectually challenging and rewarding career option



Eleanor Healey

BA and MSci in Natural Sciences,
University of Cambridge (2011)
DPhil in Structural Biology,
University of Oxford (2015)



Chris O'Beirne

BA and MEng in Aeronautical Engineering,
University of Cambridge (2011)

What does it involve?

Training as a Patent Attorney is a career path that will enable you to combine your understanding of science with legal expertise.

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How to get started

Elizabeth Howcroft offers some tips for starting your job search

With so many options open to you, beginning to look for jobs can seem like a daunting and overwhelming task. Here's some simple ways you can make things easier:

DO start early. You don't need to wait until the next vacation, or until you have a week or even just a few days completely free. An hour or so here and there is plenty of time to start doing some preliminary research.

DO be organised. Make a spreadsheet of jobs you're going to apply to, with a column for the deadline and a column for any pending tasks. Back up your CV and save your cover letters.

DON'T be put off by other people. Your friends might claim to have applied to hundreds of jobs already, or they might try and convince you not

to start looking yet. Either way, don't let them distract you from your own goals.

DO think carefully about why you want a job. It can be easy to be attracted to a well-written advert, or the promise of perks, bonuses and benefits. But take the time to read the small print and find out what the job is actually like on a day-to-day basis.

DON'T put off applying until the deadline. If you can get your application in early, do!

DO make use of all the resources available to you. Careers Guides like this one offer invaluable insights into companies.

DON'T panic. You'll be fine. The world is your oyster.

... Make your passion your profession

Ark Teacher Training is part of the international charity, Ark, which aims to give every young person a great education and real choices in life.

We exist to ensure all children, regardless of their background, have access to a high-quality education. We do this by recruiting bright, motivated graduates and training them to become excellent teachers in a school in our network – could you be one of them?

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Ark Teacher Training



FINANCE

Capital One

Reimagine money. Inspire life. Welcome to Capital One.

At Capital One, we strongly believe that the key to our future lies in hiring talented people and enabling them to do great things. We have a culture that embraces bold ideas, collaboration, reimagining the status quo and pursuing the best version of ourselves. This is reflected some of the awards we've won. For instance, Capital One UK has been voted Top 5 'Great Place to Work' for five years.

We have a straightforward but ambitious goal. Our bold ambition is to bring simplicity and humanity to banking. In the digital age, money and the way people interact with it is evolving. At Capital One, we rely on happy customers. That's why we put their needs first, pride ourselves on innovation and we're

always on the lookout for the next big thing. That's because we're founded on the belief that technology and information can transform the industry and make life better for everyone. And we know the next big idea could come from anywhere, that's why we have big things in mind for our people and we work to make sure they feel inspired, supported and appreciated.

So, if you have a passion for bringing about significant, lasting change; for working with terrific people and for reimagining what technology can do to make lives better, then there's no better place for you to come and start a brilliant career.

Website: <http://www.capitalonecareers.co.uk/earlycareers>

FINANCE

LV=

We're LV=, the UK's largest friendly society, with more than 5.7 million members and customers. From insurance to investments to retirement products, we help people make the best choices possible when it comes to helping them look after the things they love most in life, whether it be their family, their retirement, their home, their car, or even their cats and dogs.

LV= is a modern and leading financial mutual. We were established in 1843 to help families protect and provide for their dependents and cherished possessions. LV= still has this aim at the heart of its business today.

We're owned by, and run for the benefit of, our members. So instead of focusing on making short-term profits for external shareholders, we channel our energies and resources into doing what's right for everyone who deals with us.

Any profits we make are reinvested into the business to generate future growth, but they could also be distributed to all or some of our members depending on how the business is performing.

Throughout our 173 year history we've existed to increase the value of our business for our members, by placing our members and customers at the heart of everything we do.

We pride ourselves on our friendly, helpful and award-winning customer service - and that's all down to our people, over 6,000 working in 16 offices across the UK, from Exeter to Leeds and Ipswich to Glasgow.

Website: <http://www.lvactuarial.com>

or email: LV.Recruitment@lv.com

FINANCE

Maven

Maven was formed in 2011 and employs some of the most talented traders in the market, executing a diverse range of strategies. It is the most active participant in a number of exchange-traded products, contributing significant liquidity to European markets.

The company trades primarily for its own account, but recently launched a hedge fund to offer some of its established strategies to external investors.

It opened a Hong Kong office in May 2016 which is creating new opportunities for traders to work in a different country and expand the business into new markets. The company's culture is collaborative, informal and highly rewarding of strong performance.

Maven is looking for outstanding recent grad-

uates or students in their final year of study, to commence as traders in Autumn 2018. The graduates will complete an intensive training program run by experienced traders that will include both classroom sessions and time on the trading floor.

They will be executing live trades within three months of commencement, or as soon as they demonstrate the necessary ability in training. They will be responsible for the profit and loss of their book and for managing risk, both individually and as part of a team. They will be encouraged to develop new tools to further the company's existing trading strategies and to develop new strategies.

This is a full-time permanent role and we are recruiting for our London and Hong Kong offices.

Most people know someone who's had mental health problems.

But not everyone knows someone who can make a difference.

“It was the opportunity to be out on the frontline helping people that really sold Think Ahead to me.”

Jack – training to be a mental health social worker on the Think Ahead graduate programme.

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**MAVEN Q&A
JAMES ZHAO**

**STUDIED NATURAL
SCIENCES AT
CHURCHILL
COLLEGE,
GRADUATED IN 2016**



Why did you start working for Maven Securities?

In the two summers before I graduated, I interned in two investment banks in M&A. The financial theory I learnt formed the basis of what I know today; for that I am very grateful.

The work was fairly interesting, but it was all a bit too slow and drawn out for me. Chasing the adrenaline rush that comes with trading, I found Maven Securities when they did a recruiting event at Hawk's and here I am.

What was the recruitment process like?

I submitted an interest in October, which registered me to do the initial testing in Cambridge. After passing the maths test and the longer reasoning test, I was asked to submit a CV and come in for initial interviews.

The final round was an assessment day in London, which involved more interviews, some trading games and a presentation on an economic topic of choice. No prior knowledge of trading was expected, the interview mostly consisted of probability problems and competency type questions.

Can you describe what you do for the company?

Maven Securities has two parts, proprietary trading and market-making. I sit on the market-making side, as I write this I am currently trading Nikkei 225 index options from Hong Kong.

Market-making is about the how quickly you can adjust to what is going on in the market, speed of our connections to the exchange and of our algorithms as well as your understanding of market dynamics. The end hope for market-making options is that we buy volatility lower than where we sell it.

Describe your typical day?

The hours are a lot better than what I had in M&A, but still quite intense. Currently I am working in Hong Kong, but the hours are similar to the London office. I get in around 7:30am to check that the

systems are up and running and make sure I'm prepared for the markets to open at 8am. I trade until day session close, which is at 2:15pm.

After a quick coffee break, start trading again at 3:30pm and leave around 7pm. As the night session is usually a bit quieter, I can do admin work such as doing analysis on our trading and building new tools.

“

No prior knowledge of trading was expected, the interview mostly consisted of probability problems and competency type questions

”

What do you enjoy the most about your work with Maven?

The reason I joined Maven over other companies was because, clichéd as it sounds, I knew I would get more responsibility earlier on, as it is basically a start-up in age. This has turned out to be completely the reality- once my graduate class had been taught the ways of trading, we were quickly given many responsibilities and opportunities we wouldn't have had elsewhere.

An example of this was that I recently came to the new Hong Kong office on a 3 month secondment a year into the job!

Discover more about proprietary trading, market making and investment management at:

[www.mavensecurities.com/
careeropportunities](http://www.mavensecurities.com/careeropportunities)

THINK BIG, GO FAR



Choosing to start your career with Arcadis is a bold decision.

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We select high achieving Graduate Engineers and Undergraduate students who display great potential for the future. Our Graduate Programme and Intern Programme is designed to facilitate a smooth transition from academia to employment by providing a positive learning environment that will both challenge and reward you during the early stages of your career.

Disciplines

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- Civil Engineering
- Geotechnical Engineering
- Construction Engineering
- Advanced Technical Services
- Digital Design

APPLY ONLINE TODAY

We have positions in the UK for up to 15 graduates commencing in October 2018, and 10 internship placements from June to November. We also have the opportunity for one graduate to join our office in Dubai in 2018.

Graduate applications:

uk.graduates@robertbird.com

Intern applicants:

uk.interns@robertbird.com

www.robertbird.com

FINANCE

Saffery Champness

As a top 20 UK accountancy firm, and advisers to some of the UK's wealthiest individuals, Saffery Champness is a dynamic and exciting place to launch your career.

Through hard work and innovative thinking – to say nothing of the personal touch which has long been our trademark – we have achieved strong market positions across a range of sectors, but particularly private clients.

As one of our trainees, you can play a major part in our ongoing success story. From early on in your time with us, you will be entrusted with real client assignments and real responsibilities. In return, we will support you with our first-class training and development programme, designed to lay the foundations for an exceptional career.

We offer training contracts across our offices with a view to becoming an ACA/CA qualified accountant or Chartered Tax Adviser, with study towards the ATT and CTA qualifications, and in some cases the ACA/CTA joint qualification. Qualifying is not just about passing your

exams; gaining a variety of experiences in a range of business environments is of equal importance. You will work in a friendly and progressive environment, within teams of varying sizes. From day one you will be given your own area of responsibility. You may be dealing with private clients, individuals from the entertainment world, family estates or charities.

We recruit approximately 30 trainee chartered accountants each year and six tax trainees across our regional office network. In addition we offer summer intern placements if you remain unsure about what kind of firm you think would best suit you.

Applicants must have a 2:1 degree (expected or obtained) in any discipline and at least 300 UCAS points, or equivalent, gained at one sitting. Plus excellent GCSE results with a minimum grade B in English and Maths.

For more information and to apply, visit our website: <http://www.saffery.com/careers>

FINANCE

OxFORD Asset Management

OxFORD Asset Management is an investment management company with a quantitative and technological focus, based in Oxford, England. We invest and trade world-wide, 24 hours a day using our proprietary algorithms and software. Using the latest technologies, and applying computational models to financial markets, we exploit relationships among financial instruments such as stocks, futures, and currencies. These models use a diverse set of data and information, together with the latest technologies to navigate a wide range of markets. We strive to deliver superior risk-adjusted returns to our global investors.

Our team of over 85 includes researchers who identify opportunities and build our quantitative models and strategies, software engineers who design the software that drives our investment strategies, and IT infrastructure specialists who design and support our infrastructure. We tackle real-world problems with an open mind, and believe that the best ideas can come from anywhere, with an emphasis on clear thinking that leads to elegant solutions. We encourage a culture of innovation and craftsmanship, and embrace a philosophy of continual improvement. With release cycles measured in hours, you get immediate feedback on your work.

FINANCE

D. E. Shaw

Headquartered in New York City, the D. E. Shaw group is a global investment and technology development firm, founded in 1988, with offices around the world. As one of the world's largest hedge fund managers, our firm has earned an international reputation for successful investing based on innovation, careful risk management, and the quality and depth of our research and staff.

With a culture that combines some of the best aspects of academia, finance, and technology, we pride ourselves on a work environment that promotes collaboration, integrity, and adherence to the highest possible ethical standards.

Our people are intellectual but also humble, rigorous in their work but flexible in their approach, interesting, friendly, and most of all, curious about the world around us.

Our teams work in close collaboration—not in competitive silos—to share trade ideas, manage risks, streamline processes, and explore new opportunities. By helping each person to develop professionally and to learn not only from successes but also from mistakes, we

help spark the intellectual interests of individual employees and ensure that they are thriving.

Outside of the office, our people have wide-ranging personal interests that they pursue as entrepreneurs, patent holders, competitive sailors, marathoners, professional opera singers, board members of nonprofit organizations, and champion bridge players, to name a few.

We are committed to the well-being and happiness of our employees, and we recognize that different people thrive in different types of environments: some are most productive working in t-shirts or listening to music, while others need time away from the office to recharge after a challenging project.

We also have pantries stocked with snacks and games, an on-site gym, guest speakers from a range of disciplines, volunteer and public service opportunities, museum memberships, and social events.

CONSULTING

Robert Bird Group

Robert Bird Group recognises that graduate engineers are the future of our organisation. Our graduates have great potential for a strong and successful career in engineering, and we are committed to you and your career development, providing a positive learning environment that will challenge and reward you.

Robert Bird Group's Graduate Development Programme is a two year programme supporting you through the transition from your studies to a fulfilling career.

You will work within specialist areas and learn

from experienced engineers, expanding your knowledge and experience.

We encourage you to take ownership of your career development and will support you on your path towards chartership.

In addition to our Graduate Development Programme, Robert Bird Group hosts and attends a variety of events from Graduate morning tea to graduate networking evenings and our fun and fantastic Christmas and summer parties.



Capital One

REIMAGINE MONEY

BUSINESS ANALYST PROGRAMME

As a born problem solver, you're ready for a graduate career with real responsibility from the start. You want to see the impact of your work straight away, not after months or years on a graduate scheme. That's why the Capital One Business Analyst programme stands out.

Joining us will offer the chance to drive innovation and bring it to life – in a data-driven, tech-enabled business on a mission to disrupt our sector and simplify finance. Ultimately, we create solutions; customer-focused products and services that offer real, tangible benefits. You'll be making a difference that counts.

Your focus will be on one of the core areas that comprise our product lifecycle, from Product Strategy, Marketing Strategy and Mobile & Web Servicing, to Valuations, Customer Management, Collections and Recoveries and Credit Line Management Strategy.

Wherever you are in the team, you'll learn and work alongside smart people who are focused on delivering better outcomes for our customers. Senior people within the business will listen to your ideas and act on your recommendations. What's more, our ethos means you won't have to compromise your values; and our culture means you won't have to give up your life.

You'll develop a wealth of skills, while earning some excellent rewards, including a base salary of £40,000, a £5,000 signing on bonus, an annual performance related bonus – and all sorts of extra benefits.

It's time to reimagine money. We recruit from all degree backgrounds, find out more and apply on our careers website:

www.capitalonecareers.co.uk/earlycareers

What to wear to your interview

So you've got an interview - great! But what will you wear?

Fashion Editor **Robyn Schaffer** sets out some sartorial guidelines

Sometimes, first impressions really are everything, and job interviews can be terrifying enough without worrying about what you are going to wear. Although it will ultimately come down to how you perform and respond in front of your interviewers as to whether you get the job or not, we cannot deny that outfit choice is a contributing factor.

Whether we like it or not, the style choices we make say something about us as people; clothes are a form of self-expression and so we can manipulate and take advantage of this in job interview-type situations in order that people perceive us in certain ways, which will always work in your favour.

When we think of job interview attire, the standard protocol springs to mind: a relatively plain trouser or skirt suit in the usual black, grey or navy, white shirts and 'appropriate' shoes. But surely there is another direction we can take this in to stay formal, professional and true to our own personal styles? While, admittedly, you cannot go wrong with a classic, well-tailored suit, it can always be an advantage to shake things up with your outfit and throw something in which makes you stand out and be memorable while expressing personality. If interviewing for a job which requires you to wear a suit or something of the sort, you have several options available to you.

Accessories are one way in which you can add to your outfit without compromising formality; scarves, hair accessories, jewellery, and shoes with an edge are all possibilities. It is important, however, to remember not to choose something that is so eye-catching or loud that

it becomes the focal point and detracts from the attention from what really matters: you.

If the position you are interviewing for is less formal, then a suit is perhaps not necessary. Despite this, it is still better to be overdressed than underdressed to show that you are making effort and care about the interview.

However, comfort is always key; there is nothing worse than going to an interview for which you are probably already nervous and being uncomfortable, as this is likely to affect your performance. It would make sense not to wear exceedingly high heels that are hard to walk in and can provide discomfort and, though it seems obvious, make sure that the clothes you choose fit properly.

Skirts and dresses should not be too short as you want something that is both appropriate and gives you room to move with ease to avoid fidgeting.

Hair and makeup is also something to think about. Hair should be neat, whether up or down, short or long, and sometimes with makeup less is more. This obviously differs though from job to job; if you are applying for something more artsy and in the world of creativity, you are perhaps afforded room to experiment. In these cases, use this to your advantage to explore and emphasise elements of your personality which might be relevant to the job.

Ultimately, the interview is about you, how you come across, what you say and whether you are suitable for the job. The clothes cannot do this for you, but they certainly can help.



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- Mathematics
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Our graduate recruits enjoy a very competitive benefits package:

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- Free parking

Waymont Consulting is a technical consultancy based in Guildford. We provide novel hardware and software solutions to meet our clients' most challenging problems. Our work spans a wide range of technology and programming, from designing hardware to implementing signal processing algorithms to developing intuitive GUI front-ends, and everything in between.

Send your CV and cover letter to recruit@waymont.com

CONSULTING

Roland Berger

Roland Berger is the leading international consultancy of European origin, with over 2,500 employees working across 50 offices. We serve top clients on challenging assignments across all major markets, taking pride in developing creative strategies and supporting the implementation of practical solutions.

The London office's main practice areas are Aerospace & Defence, Private Equity, Engineered Products, Healthcare and Transportation. Additionally, we offer functional expertise in Financial Investor support, Operations, Restructuring and War-Gaming.

At Roland Berger you won't find standard consultants, but outstanding individuals. Fascinating people with highly diverse interests and abilities, colleagues with whom you want to exchange ideas. Our London office has a diverse and inclusive culture and here you're not just part of a team, you actively help shape it - both professionally and personally.

Consultants benefit from a comprehensive training scheme that includes more than 50 different seminars for all career levels and

all colleagues world-wide. There is also a two-week induction course Kick-Off for new entrants that includes training in consulting skills, methods and Roland Berger specific tools as well as the unique opportunity to learn about typical projects, our internal systems and structures and the culture of our company. The event also gives you the perfect surrounding to start building your individual international network with the firm. These training sessions, together with our mentoring programme are designed to ensure you have continued support to reach your full potential.

Outstanding management consultants are more than just brilliant analysts and strategists. Above all, they are strong and have creative personalities from a variety of backgrounds.

Everyone at Roland Berger is committed to our three core values: entrepreneurship, excellence and empathy. These values shape everything we think and do. As a result, we create lasting, measurable value.

CONSULTING

Waymont Consulting

Waymont Consulting is a technical consultancy based in Guildford offering novel hardware and software solutions to a range of technology minded clients.

We are proud to offer a wide range of opportunities to our graduates. Successful candidates will find themselves intellectually stimulated through hardware, firmware or software development, and enjoy the satisfaction of implementing those solutions into cost effective devices that solve real world problems.

At Waymont our employees are recognised for their individual skills and expertise. Each employee is encouraged to collaborate with others and learn new skills by contributing to

a variety of projects. From day one, graduates work alongside directors and senior consultants on live projects, where their work will have an immediate impact. Consultants could find themselves liaising with sub contractors to build their hardware designs, writing control software for complex systems, or writing proposals for next generation products.

We can offer opportunities to satisfy any technology minded individual, with permanent roles available in hardware design, firmware and software development. Prior programming experience is helpful, but not essential.

If you expect to graduate with a 1st/2.1/PhD in a numerate discipline such as Physics, Engi-

neering, Mathematics or Computer Science, we'd love to hear from you.

Starting salaries range from £34-37k, with a 10% company pension contribution, life assurance, income protection and 25 days annual holiday just some of the additional benefits our graduates enjoy.

Our modern offices are packed with state of-the-art technology and facilities, allowing you the freedom to think creatively and innovatively. You'll find us on the Surrey Research

Park, located on the outskirts of Guildford, offering free parking, a scenic location and within walking distance of Guildford station, with direct links to London.

To apply, send your CV and cover letter to recruit@waymont.com. We welcome informal enquiries at the same address.

For more information, visit

www.waymont.com.

HIGHWAY ENGINEERING AND CONSULTING

Arcadis UK

Arcadis is the leading global design & consultancy firm for natural and built assets. Applying our deep market sector insights and collective design, consultancy, engineering programme/project & management services

Arcadis works in partnership with clients to deliver exceptional and sustainable outcomes. Our 27,000-strong team work all over the world. We build rail systems in Doha and provide clean water in Sao Paulo. We're improving social housing in Glasgow and transport links in Wales.

It's a complex business. But whilst our expertise and projects reach far and wide, they're also united under the same simple vision: To Improve quality of life! Arcadis is a team, and each of us are constantly learning. All our people have access to best practice service delivery processes and the opportunity to learn from our projects around the world.

Graduates can apply and benefit from international transfer programmes, which focuses on connecting Arcadians all over the world. There is also the opportunity for Graduates to apply to our Global Shapers programme. The programme takes place each year and is focused on learning through working together in an international group.

We invest heavily in our graduates. We'll sponsor you to study for professional qualifi-

cations, assist in paying your fees and allow you study leave. Through our blended learning programmes, we ensure you are continually learning, growing and developing into one of our leaders of tomorrow. Our benefits programme is not only competitive but also flexible and responsive to changing needs.

Each year we recruit Year Outs, Summer Placements, Graduates and Apprentice into various of our service lines including: -

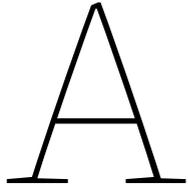
Project and Programme Management, Cost Consultancy, Quantity Surveying, Management Consultancy, Building Surveying, Asset Investment and Finance – Development Manager, Business Advisory, Environmental Consulting, Design Engineering, Rail Engineering, Highways Engineering, Water Engineering, Safety and Risk Management, Nuclear, Building Services Engineering, Engineering and Mechanical Engineering and Transport Planning

What ambitions do you hold for the future? What challenges keep you up at night, and put a spring in your step in the morning?

Your answers are important, because we need people who can see the bigger picture. Who can bring their knowledge to life with spark and imagination and are passionate about playing a part in our story.

Big business may be more exhilarating than you think

Felix Peckham discusses the appeal of corporate jobs



At times I am perplexed by the swathes of young and idealistic graduates from universities across the country who go to work for some of the world's biggest banks and corporations: Goldman Sachs, Price Waterhouse Coopers, British Petroleum, Credit Suisse and so on. These are companies that have played a role in some of society's prevalent social and economic ills and yet executives at these corporate hegemony remain unrepresentative, unaccountable and grossly overpaid. Despite this, 8% of Goldman Sachs's analyst class of 2016 were educated at Cambridge.

The working conditions at big banks and businesses often receive negative attention. However, while many jobs will be strenuous, challenging and at times unsustainable, such an environment is not alien to many students who have spent years working long hours to get to university and then to graduate with the best degree possible. Such an atmosphere of pressure and expectation is known to most millennials and we have learnt to thrive in it. Perpetuating this in the workplace may be an incentive for some, who believe that their greatest work is achieved under these circumstances. Indeed they may even find a less pressured environment to be insufficiently stimulating.

The world of big business is an electrifying place to work. I suspect it is what it once used to feel like to work in Whitehall, or Parliament— the sense of happening and power being palpable. Working for a vast organisation with offices around the world is exciting in a way that perhaps equivalent careers, such as the Foreign Office, aren't any longer. Increasingly these corporations and individuals pull the strings of governmental policy and have immense leverage over the political sphere.

The executives that emerge from glass-clad skyscrapers the world over have politicians on speed dials and are responsible for the employment of thousands. These corporate titans are in high demand. Status and power are irresistible.

No analysis of the merits of a corporate job would be complete without a mention of money. A career in the corporate and banking sectors can yield vast riches for eager graduates— in 2015, investment banks offered the highest average starting salary for graduates at a substantial £45,000 per annum. Needless to say the ceiling on potential earnings across a career is rather higher; the CEO of Goldman Sachs, Lloyd Blankfein, earned a healthy \$23 million in 2015. Money talks, and, when compared against the charity sector for example, where the average pay for a CEO is £78,839 per annum, it becomes a persuasive factor. For graduates saddled with student debts and used to counting every penny, the prospect of a vast salary is a powerful incentive.

Finally, the question of lack of fulfilment and sheer boredom has to be addressed. This is sometimes used as a criticism of the corporate world— can anyone really enjoy being a banker or consultant? Investment banking clearly involves skill and intelligence. The application of expertise in any industry or career will inevitably be fulfilling and rewarding in its own particular way. Equally, consultancy is about problem solving and creating solutions to the needs of companies and individuals. Ultimately job satisfaction and enjoyment will come down to an individual; for an economist, investment banking is a fascinating practical application of years of studying, and the designing of complex financial models will be interesting and rewarding. While this may not appeal to all graduates, it doesn't necessarily mean that it is not a worthwhile career choice.

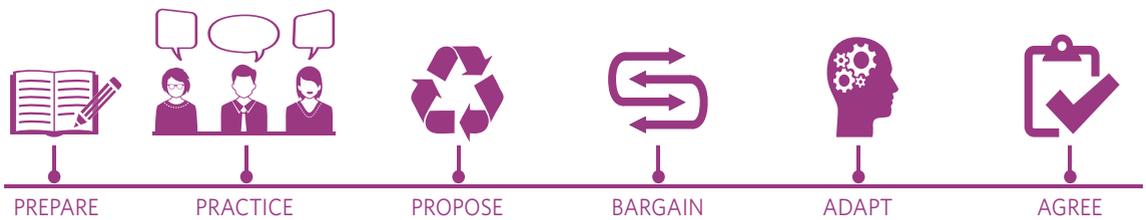


PREPARE TO NEGOTIATE

Commercial lawyers are constantly negotiating – be it with other parties involved in disputes or transactions, with our own clients or even amongst ourselves. So are you prepared? Here are some tips.

There is nothing mysterious about negotiation. It is simply two or more parties seeking to agree a course of action that satisfies them all. We all make compromises with others: think of your housemates and friends. Achieving the best outcome will involve learning the right skills and adapting in the heat of the moment, but what matters most is careful preparation.

WE ALL NEGOTIATE IN EVERYDAY LIFE. DOING IT EFFECTIVELY AS A COMMERCIAL LAWYER DEPENDS ON SELF-AWARENESS AND FULLY UNDERSTANDING THE CONTEXT.



PRACTISE THE RIGHT SKILLS DAY-TO-DAY: STARTING NOW

Think about what you and the people you know find most persuasive.

- The best negotiators learn their skills in all kinds of (often everyday) situations
- A negotiation is a conversation, not generally an argument or a competition, so you may well do better if you listen closely and communicate clearly and persuasively
- Like any conversation, different people will respond well to different approaches. Try to be emotionally intelligent and understand what kind of people you are negotiating with. It really helps if you can empathise with their perspective
- Learn to think broadly about what motivates people: commercial, personal, economic or emotional considerations. Success may require you to identify and address the personal issues as much as matters of substance
- Practice thinking creatively and flexibly by considering whether there are multiple routes to achieving a good outcome
- Are you aware when someone is trying to persuade you? Try to be conscious of when and how this happens and think carefully about whether it works and why

PREPARE THOROUGHLY FOR EACH NEGOTIATION

Identify the interests involved and think laterally about the possible outcomes.

- As a lawyer, knowing what your client needs or wants, and what they are prepared (and able) to give up to get it is essential
- Understanding the equivalent interests of the other parties might be just as important
- Success often comes down to accurately identifying areas of commonality and compatibility. The more information you have to assess a situation the more accurate you will be, so keep asking questions
- What stance are you going to take? Would the other side respond better to strong pressure or gentle encouragement (or maybe both at different times)?
- Strategise in advance about how the overall negotiation might play out. Would conceding one point deliver another one that is more valuable?
- How does what is at stake in the short-term balance against the long-term? Is there an ongoing relationship to consider?
- Engineering the right outcome often comes down to managing mundane details. Pay attention to where the parties are seated. Are they facing off across a table or mixed together? Has everyone been told what to expect in advance and are you following an agreed agenda? What is the atmosphere like and if you do not like it can you change it?

STAY ADAPTABLE

No negotiation is ever free of surprises and the best outcome for your client may not be obvious at the outset.

- Never go into a negotiation with preconceived notions. How can you be sure you are pursuing the best solution until you have explored all the possibilities?
- Test whether your understanding of the motivations of the other side is correct and adjust your approach accordingly

EDUCATION

Ark Teacher Training

Ark Teacher Training exists to ensure all children, regardless of their background, have access to a high-quality education. We do this by recruiting bright, motivated graduates and training them over two years to become excellent teachers across the schools in our network.

Working in the areas of greatest need across four regions is a challenge, but all our trainees are supported through our programme by a network of experienced educators, as well as each other. We were rated 'Outstanding' in all areas by Ofsted in January 2017, reflecting the high quality of all aspects of our training.

Our rigorous school-based training scheme covers the fundamentals for beginning an illustrious and impactful career in teaching: effective classroom practice, a PGCE qualification and qualified teacher status - by the end of the first year. To support and develop you day-to-day, you'll have an in-school coach,

as well as an Ark Tutor. Your coach will have designated time on their timetable to spend with you every week to guide you in planning lessons and watch you teach, so they can offer you tailored feedback on your practice.

In addition to this, our weekly training sessions will focus on a key part of your teaching, such as behaviour management, and you'll have the chance to get up and practise your new skills with your fellow trainees before taking them into the classroom.

In your second year, you'll follow our supportive NQT programme to continue developing your skills and making a difference to some of the young people who need it most. By the end of the programme, you'll have successfully passed your NQT year and may well be considering some of our opportunities for career progression, such as our Lead Practitioners programme."

EDUCATION

St Olave's Grammar School

Judged by Ofsted as 'Outstanding' in March 2014 and by SIAMS as 'Outstanding' in May 2017, St. Olave's Grammar School in Orpington (London Borough of Bromley) enjoys a reputation as one of the finest state schools in the country with a broad focus on scholarship combined with cultural enrichment, within a supportive community.

Our outstanding record of academic excellence consistently showing around 95% of A level results at A*/B grades, places the school amongst the nation's top 3 Grammar Schools. Over the last 6 years over 180 students have taken up Oxbridge places.

St. Olave's only seeks to recruit top graduates who can inspire and challenge our students.

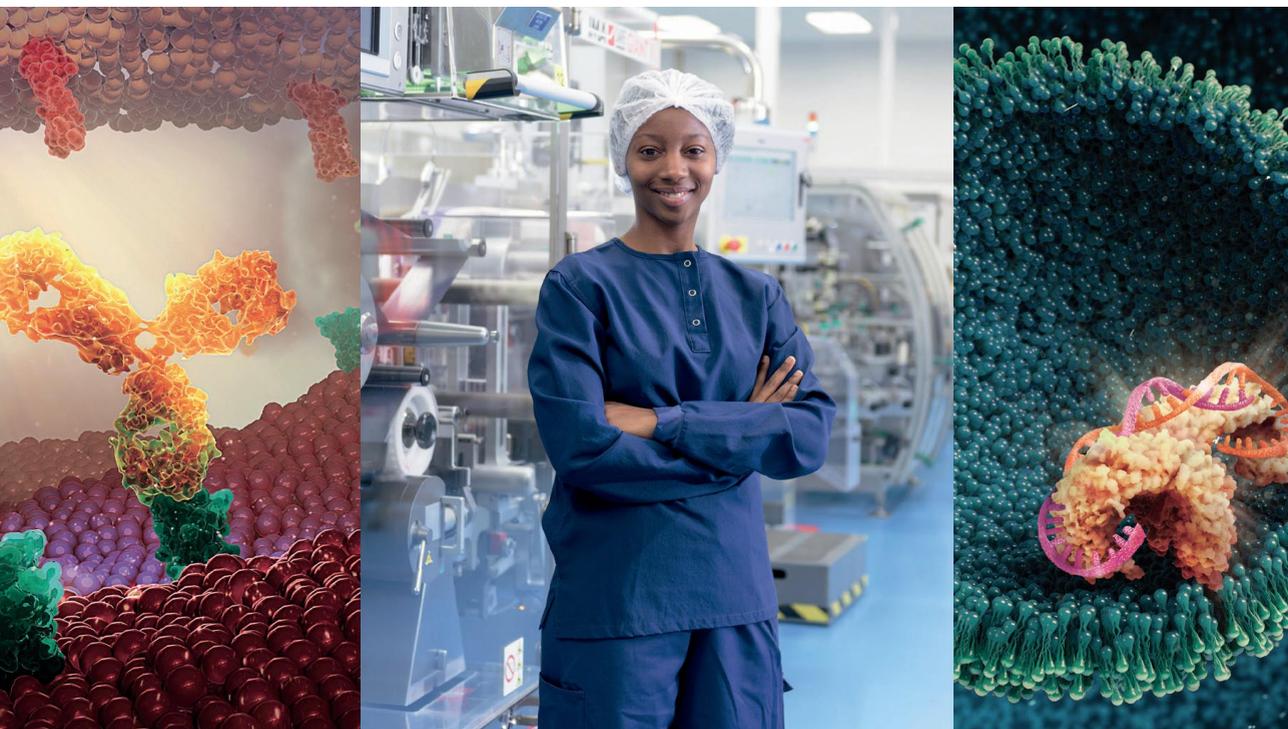
We offer a route into teaching through the Schools Direct Training Programme (salaried). The initial teacher training we provide has consistently enabled graduates to gain qualified teacher status and entry into a truly rewarding profession.

For more information visit our website:

www.saintolaves.net

To express an interest in training to teach at St. Olave's contact:

despejo@saintolaves.net



Exciting challenges on a global scale. How will you make a difference?

Start a career that will make a difference to people the world over. Take on real responsibility in a supportive, dynamic environment that's fuelled by innovation. Work with brilliant minds to solve important problems in areas of unmet patient need.

Our ambition is to deliver life-changing medicines to 200 million people – and in doing so, become a \$50 billion company by 2025. We have opportunities for curious and creative, driven and determined graduates who share our passion for science on these Graduate Programmes in 2018:

- **Global Operations**
- **Information Technology**
- **Innovative Medicines & Early Development**
- **Pharmaceutical Technology & Development**

Whichever programme you follow, you'll have the opportunity to develop and excel in your chosen

field. You'll find AstraZeneca is ideally placed to help you build a satisfying career, where learning, growing and meeting exciting challenges are all in a day's work.

As we build on our strengths to continue to meet the needs of a changing world, you'll be collaborating with people drawn from all backgrounds and cultures. This helps us to better reflect and understand our patients and the healthcare professionals we serve, in increasingly global markets – and ultimately, develop the medicines the world needs.

AstraZeneca welcomes applications from all sections of the community.

AstraZeneca is an equal opportunity employer. AstraZeneca will consider all qualified applicants for employment without discrimination on grounds of disability, sex or sexual orientation, pregnancy or maternity leave status, race or national or ethnic origin, age, religion or belief, gender identity or re-assignment, marital or civil partnership status, protected veteran status (if applicable) or any other characteristic protected by law.

To find out more, please visit:

<https://careers.astrazeneca.com/students>

EDUCATION

Think Ahead

Most people know someone who's had mental health problems. But not everyone knows someone who can make a difference. The Think Ahead programme is a new route into social work, for graduates and career-changers remarkable enough to make a real difference to people with mental health problems.

At Think Ahead, we want to see a society where everyone with mental health problems can flourish. That won't happen unless people can improve their social circumstances – because life issues like relationships, living arrangements, and employment have profound effects on mental wellbeing.

Our two-year graduate programme combines on-the-job learning, a master's degree, and leadership training, all of which help our participants to become great social workers, strengthen mental health services, and spread

social approaches to mental health across society.

All qualifications are fully funded. You will receive a tax-free training bursary in the first year and in the second year you are employed as a newly-qualified social worker. You will be making a significant difference to the lives of people with mental illness while working in a community mental health team, alongside clinical professionals.

We are looking for exceptional individuals who have the potential to become excellent mental health social workers, and go on to become leaders in their field.

You don't need any prior experience of social work, but you will need to demonstrate that you have the attributes necessary to excel on the Think Ahead programme and beyond.



CMS is a global future-facing law firm with over 71 offices in over 40 countries. The firm is now the sixth largest in the UK by revenue and the sixth largest globally by headcount. Across its six core sectors of Energy, Financial Services, Infrastructure and Project Finance, Lifesciences and Healthcare, Real Estate and Technology, Media and Communications, CMS has some of the brightest and most creative legal minds.

We offer unrivalled training, global secondment opportunities and the chance to become a future leader at CMS.

Applications open in October 2017.



 @CMSUK_Graduates

 CMS UK Graduates

 CMS UK Graduates



EDUCATION

Insead

INSEAD is one of the most innovative and influential of the world's best business schools. INSEAD's PhD in Management is designed to prepare students for an exciting career in management academia in leading universities worldwide.

The 5 years full-time PhD offers a unique education that prepares students to be at the forefront of academic research, and disseminate cutting-edge knowledge to organisations and future managers. It is the only doctoral programme that provides a unique opportunity to study in three continents - Europe, Asia and North America.

Fully integrated across INSEAD's two campuses, Singapore and France, students study on both, interact with faculty, peers, organisations and research sites, have an option for a '3rd campus' in the US with The Wharton School through the INSEAD-Wharton Exchange Programme, and conduct world-class research in INSEAD's state-of-the-art behavioural lab in Paris.

The INSEAD PhD is highly interdisciplinary across the eight areas offered: Accounting, Decision Sciences, Entrepreneurship, Finance, Marketing, Organisational Behaviour, Strategy, and Technology and Operations Management. Its intimate size ensures critical faculty mentorship and research support, and the faculty is one of the most culturally and academically diverse.

Unlike many other programmes, INSEAD PhD seeks to admit research partners for its faculty, not research assistants. All admitted students receive full financial support for 5 years - full tuition fee waiver, generous stipend, substantial research and conference budget support, and comprehensive health insurance coverage.

As many leading universities seek to internationalise both curriculum and faculty, having an INSEAD PhD gives students a tremendous edge with its global format over most manage-

ment schools. This results to our graduates receiving top academic placements in leading universities and management programmes worldwide.

If you are a senior undergraduate, new alumnus with little or no work or research experience, or experienced professional, regardless of subject area and background, and are passionate and driven to become a successful management professor in leading universities worldwide, explore the INSEAD PhD in Management.

We accept applications from all subject areas.

Apply now for the September 2018 intake at www.insead.edu/phd/

Got questions?

Email: PhD.INFO@insead.edu



Quadrant Chambers is a leading set of commercial barristers, described by The Legal 500, 2015 as “Top of the Premier League” and, according to Chambers UK, 2017 “Its members are highly acclaimed for their impressive advocacy and exceptional client

We act as advocates in courts, arbitrations and inquiries, and provide specialist legal advice to clients from around the world, and from a wide range of commercial areas.

Chambers’ work covers a broad range of international commercial disputes including shipping, aviation, banking and finance, energy, insurance & reinsurance, shipbuilding, commodities & international trade, general commercial litigation & international arbitration. In many of these areas we are the market leaders.

Although we are based in London, our work has a firmly international flavour, and many of our barristers are qualified to practise in other jurisdictions (New York, California, Germany, Hong Kong, the BVI, South Africa, Australia).

We are a friendly, modern and forward-thinking chambers, and this shapes our approach to pupillage. We believe that turning our pupils into successful commercial practitioners is essential to both their and our success over the long term, so we invest time and effort to give them the best possible training and support..

For full details of our pupillages and mini-pupillages please visit our website www.quadrantchambers.com and follow us on twitter @QPupillage



EDUCATION-VACATION WORK

Oxbridge Academic Programmes

Summer Opportunities for Cambridge Undergraduates & Graduate Researchers.

Oxbridge Academic Programs has been a leader in international education for three decades. Since 1995 Oxbridge has welcomed bright and motivated secondary school students to Cambridge for a month of intellectual pursuit and cultural engagement. Other Oxbridge programmes in the United Kingdom are held in colleges at Oxford and at the University of St Andrews.

They also lead programmes in France, Spain, and the United States. The student body is incredibly diverse, with students from over 80 countries participating last summer.

Administrative positions are available for current undergraduates and recent graduates, and include Programme Assistants and Activities Directors. Teaching posts are open to well-qualified graduates who either have obtained or are working towards a postgraduate qualification (MSc, MPhil, PhD, MBA). A wide range of courses is offered in the humanities, social and natural sciences, and the creative arts. Oxbridge offers competitive salaries, and administrative staff are also provided with room and board.

These positions provide excellent work and teaching experience, a way to enjoy Cambridge in the summer, and a break (or at least a little time out) from the library of the lab for researchers.

Complete details about available positions, dates, and the programmes are available on the Oxbridge Academic Programs website (www.oxbridgeprograms.com).

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STEM

Nuclear Graduates

'Two years, three secondments, endless possibilities'

nucleargraduates is a graduate programme like no other. Designed to develop graduates with an awareness of the technical, political and commercial challenges facing the nuclear industry. This professionally accredited programme has been established to deliver the industry's future leaders.

Established by the Nuclear Decommissioning Authority in 2007 the programme has been created to address the industry's skills gap. Since 2010 the programme has been fully-funded by industry with 11 organisations currently financially sponsoring graduates. Whilst on programme you undertake three industrial placements, both within the UK and abroad,

with three different organisations whilst working towards chartership with your chosen professional institute. You will also receive a wide range of behavioural training to complement your technical experiences.

In addition you will have the opportunity to participate in the Footprints corporate social responsibility scheme which allows you to pass on your skills and knowledge to the next generation, working in schools and getting involved with local community projects. Finally you will set up, run and close a small business building your appreciation of the value of the pound and the challenges faced by SME's within the nuclear industry.

nucleargraduates, a unique and diverse development opportunity.

STEM

Astra Zeneca

AstraZeneca is one of the world's most exciting bio-pharmaceutical companies. From scientists to sales, lab techs to legal, we're on a mission to turn ideas into life-changing medicines that improve patients' lives and benefit society. We're constantly moving forward as a company - agile and purposeful in our work.

Who we are

We need great people who share our passion for science and have the drive and determination to meet the unmet needs of patients around the world. If you're swift to action, confident to lead, willing to collaborate, and curious about what science can do, then you're our kind of person. We bring new kinds of teams together across business areas and geographies, to pursue discoveries beyond imagining.

We're stronger because of our network of teams across the globe. We're constantly learning and developing through the collaboration and communication between our people and a wide field of experts.

Culture

Working on a strong pipeline means so much more than producing innovative, ground-breaking medicines. It allows AstraZeneca people to be part of long-term development programs with the variety that comes from working at the leading edge of science and technology.

We're proud of our pipeline - It's not only changing the face of our industry for good, it's transforming the careers of our people. We're committed to a culture of continuous learning and people development so everyone at AstraZeneca can grow and thrive.

Values

Each and every one of us believes that science has the ability to change lives and that to deliver this takes many people with many skill sets. When we deliver a life-changing medicine, that success comes from the combined efforts of all of our people.

Our mission is ambitious and it takes the skills of a collaborative team to really deliver on what science can do.

HIGH TECH. NE*x*T TECH. YOUR TECH.

We're looking for people who can solve high level challenges using their own innovative solutions.

OxFORD ASSET MANAGEMENT is an investment management company with a quantitative focus, based in central Oxford. We invest and trade world-wide, 24 hours a day.

We are looking for exceptional candidates in the following areas:

Data Analysts

Quantitative Analysts

Linux Systems Engineers

Linux Systems Administrators

Internship: Research Developer

STEM

Ensoft

Website: www.ensoft.co.uk/careers

Social Media: Twitter (@ensoftuk) or Facebook (ensoftuk)

Ensoft develops software that connects the world. Many of the world's biggest networks, that together make up the Internet, depend every single day on the code we write. It's interesting and challenging work that matters.

We offer graduates the opportunity to work on leading edge networking technology that is typically only developed within large companies or US-based high-tech start-ups. This wide variety of work is based on our unique long-term relationship with Cisco Systems. Jobs are based just outside London, in Hertfordshire.

Our growth to a team of around seventy software developers is based exclusively on recruiting Oxbridge graduates. The work environment is excellent. We offer flexible working hours and distractions like table football, pool and table tennis, together with a very active social life ranging from weekly breakfast, lunches and trips to the cinema and local bars to fell walking and weekends in places such as Stockholm and Valencia.

This year we are looking to recruit about 4 to 6 graduate software engineers and 2 summer interns. We are also planning to offer some week-long micro-internships. Graduates can look forward to a total remuneration of £40,000 rising rapidly in line with performance, plus pension and other benefits. Interns earn £25,000 pro rata for both full summer placements and micro-internships. The barrier to entry is high, so you need a proven academic capability. As a guide, please do not apply unless you have A grades at A-level or equivalent (or good excuses!). The lifestyle at Ensoft is vibrant, the technology is cutting-edge, and the training is first class.

Our extensive induction course covers the industry, networking protocols, software development practices and design/programming skills. This is tailored to each individual's needs and expertise. Thereafter, there is an ongoing mentor scheme and a two-year 'certification' syllabus to ensure comprehensive training.

Everyone is encouraged to take responsibility early on and get involved with all aspects of our work developing into senior design or project leader roles.

GRAD PROFILE

TOBY KIRK MATHS & COMPUTER SCIENCE, WORKING FOR ENSOFT

How did you start working for Ensoft?

I realised that the start of my 4th year at university saw the end of my student days looming, and so I actually needed to take a look at all those careers emails I had been filtering away.

Ensoft were doing a presentation in Cambridge so I went along - for the free food if nothing else! The work sounded interesting, the starting salary was good and the application process was as simple as emailing my CV. I've now been working here since I graduated.

What was the recruitment process like?

As easy as claimed! I just sent off my CV and

was invited for an interview the following week. This consisted of a couple of interviews and an aptitude test - a total of around two hours. I was offered a job within a few weeks.

Can you describe exactly what you do for the company?

I'm a 'second line' software development manager. I have responsibility for a number of teams working on different projects, writing the software that runs as part of the operating system on Cisco's high-end routers. Day to day the work is quite variable. As we work through projects, this can include learning about a new technology, discussing solutions with other

teams across the world and within Ensoft, writing technical documents, discussing design decisions, checking the status of people's work, and planning for future projects.

What are the hours like?

I tend to work around 9.30-7 with a break for lunch (and maybe a game of table tennis). Hours are fairly flexible – the onus is on what you achieve each week rather than what time you clock out.

Do you find that a Cambridge education gave you any kind of advantage or disadvantage in your line of work?

The work we do on high-end routers largely boils down to providing elegant solutions to difficult problems. The strong analytical and problem solving skills developed by my degree at Cambridge has stood me in good stead for this.

Where do you see yourself in a few years' time with the company?

The work with Cisco is always evolving with new technologies needed to solve new network problems. The next few years look like they will be particularly exciting. Networks are growing larger and more complex, from increased demands on service provider networks to massively scalable datacentres used by the likes of Facebook and Google. This is leading to new ways of thinking about the networks and how they can be effectively administered - SDN, virtualization, the 'internet of things'. I expect to be helping turn these ideas into the innovations and products that network operators will use.

What do you enjoy the most about your work with Ensoft?

The work is varied and demanding – it keeps me interested and I'm never trying to while away the hours. The company atmosphere and culture is also great – there's an informal office environment and plenty going on socially.

What kind of work can people expect to be doing in their first year at Ensoft?

We expect to get new graduates working on production code and contributing as part of a development team in under a month. This typically means being assigned a module of

code to write and test. At the same time, the close team structure includes a mentor for new graduates, which means there is plenty of support.

What kind of guidance is given to you when it came to developing your career goals?

I have a weekly status meeting and a formal appraisal once a year to cover my performance and to discuss my goals. In general, I have been given opportunities to take on more responsibility and achieve career goals as soon as I have proven myself able to.

Can you describe Ensoft's ideal employee?

We look for people who work hard and take pride in their work, and that should be backed up by a strong academic record. Some experience is useful, though not essential, and it's great to find recent graduates who have developed applications or run computer systems. Lastly, the ideal employee fits in socially. It's really important that new graduates can interact well within teams at Ensoft and, just as importantly, that they can work well with our customers.

Interested? Then come and visit us to find out more:

- An accessible technical lecture by our CTO, with free food and drink (lunchtime of 10th Nov)
- A chance to join recent grads and senior managers for a chat with free drinks and snacks (evening of 15th Nov)
- Department events for mathematicians (25th Oct), and computer scientists (16th Nov)
- The Engineering, Science and Technology Event (8th Nov)

Want to apply? The application process is very simple; just email us a CV to recruitment@ensoft.co.uk by midnight on Monday 20th November 2017. Interviews are held on Tuesday 28th November 2017 in Cambridge.

STEM

TPP

Being a software developer at TPP requires no previous experience and most of our employees had never written a line of code before starting at the company. Everything you need to build a successful career here is learnt on the job. Our software developers often argue that no two days are the same, and the amount of work you get involved in is exciting and varied. Rebecca Walton, a software developer, tells us more about a typical day at TPP.

I was originally attracted to software engineering because of the balance between creativity and logic. I liked the idea of designing solutions to real-world problems, which required learning about the needs of the industry or customer, while balancing the problems specific to software. This includes things like concurrency, scalability and robustness.

It was important to me to find a role which involved 'full-stack development' - that is, I

would get to design and work on everything from the user interface to the database architecture, rather than having to specialise. Being a software developer at TPP allows me to do all of this.

My work days are incredibly varied depending on the progress of my project. The design stages tend to be very collaborative with other developers and business analysts, sketching out the backend changes and building up the layers all the way to the front end. At this stage we'll try and assess any likely problems and come up with a workable solution together.

The design is amended and tweaked as the project progresses, but once I've got a good plan I can start implementing and testing it. Each stage has different demands, for example backend work requires consideration of how my change will perform when released to the



Are you curious about interesting business questions and data, and the creation of knowledge?

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Fatima Filali Adib (Morocco), PhD Candidate in Finance
 Background: Computer Sciences, Finance and Economics, and Financing Engineering

Live server and may include load/performance testing, whereas once I'm working on the front end everything else that I need should be in place, so I'll be more focused on the user experience and making the workflows intuitive.

As a clinical software company, that supplies Electronic Health Records to the NHS, the projects I get to work on are always interesting and I know that the work I am doing will have a direct impact on how healthcare professionals deliver care to patients.

At the moment I'm working on a project to generate schedules and routes for community nurses given data on the patients they have to see, the time windows each patient must be

seen in, and the skills sets required for each appointment. It's a great mathematical problem in code form, requires several third-party integrations to get data like travel times between locations, and has an obvious benefit in terms of increasing the time nurses can spend with patients.

A number of Cambridge alumni will be hosting a series of events in Cambridge this term. Find out how you can get involved at www.tpptop50.com/cambridge

STEM

TTP Plc

You will discover we're different from most companies. We're unorthodox, independently minded and constantly challenge the ordinary, particularly when it comes to technology.

We believe good ideas are always worth exploring and we operate in an environment that encourages freedom and autonomy. At TTP, structures and hierarchy are kept to a minimum. Our multi-disciplinary teams and the varied work we do will provide you with plenty of opportunities to create your own path.

As a technology and product development company, we work closely with our clients to create disruptive products based on advances in technology and engineering. Our innovation lies behind many well-known products and processes in areas as diverse as healthcare, life science, communications, printing, security and industrial.

From medical devices to outer space, you'll have the opportunity to create new technologies, develop commercial propositions, explore new markets and opportunities. Because TTP is employee owned, we all have a stake but also share the rewards. We take calculated risks, make long-term investments, and have

the time and freedom to build the technology of the future.

At TTP, you will have the opportunity to develop your career in an environment where excellence and high professional standards are the baseline and commercial drive is partnered with the desire to create new technologies and valuable business opportunities.

In return, we will offer you tailored development opportunities with a personalised mixture of training courses, mentoring, on the job learning and the freedom to develop yourself across a range of areas. This is coupled with an excellent benefits package, enabling you to share in the success of the whole business and the opportunity to become a shareholder of an employee-owned business.

If you are excited by technology, business enterprise, and the idea of breaking new ground, TTP is the place for you.

Interested? Find out more at:

www.ttp.com/yourfuture



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LAW

Bristows

Bristows is a medium-sized commercial law firm that handles the types of work you might normally associate with only the largest firms. Established 180 years ago, we have a client list that includes leading businesses from a variety of innovative sectors including TMT and Life Sciences.

Our clients range from fast-growing start-ups and medium sized enterprises to global corporations, financial institutions and high-profile charities.

Bristows might be known as one of the foremost intellectual property firms in the UK, but this only tells part of the story. Our lawyers are also recognised as leading authorities in a wide variety of other commercial legal disciplines and as a firm we offer a true breadth of expertise.

We place great stock in attracting talented

people whatever their degree discipline and many of our solicitors have earned degrees in science, engineering and other technical disciplines.

It's an exciting and hard-working environment, but we also pride ourselves on being a welcoming firm that recognises our people have a life outside work. We do all we can to make sure you enjoy life at Bristows, giving you plenty of reasons to build a long-term career with us.

To find out more about applying for Bristows please visit our website at

www.trainingbristows.com



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LAW

Quadrant Chambers

Quadrant Chambers is a leading set of commercial barristers, described by The Legal 500, 2015 as “Top of the Premier League” and, according to Chambers UK, 2017 “Its members are highly acclaimed for their impressive advocacy and exceptional client service”.

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We are a friendly, modern and forward-thinking chambers, and this shapes our approach to pupillage.

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LAW

Stephens Scown

We're doing something different at Stephens Scown. We are the first large UK law firm to introduce an employee ownership and we're the highest ranked law firm in the Sunday Times Best Companies to Work For, for the second year running - it's a great environment to work in!

We're a regional heavyweight with all the benefits of a big city rival. Passionate about the South West, we specialise in sectors that are critical to the region including green energy, food and drink, tourism and mining. It doesn't stop there. We also help businesses with a whole range of corporate and commercial affairs, employment law and have a top ranked family law practice. We are recognised as leaders by both Chambers and Legal 500.

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LAW

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How to apply & deadlines

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LAW

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CMS is a new kind of future-facing law firm. By combining top quality sector expertise with international scale and a strategy to become a progressive technology-driven firm, CMS delivers excellence for its clients and is committed to ensuring all employees achieve their full potential.

Across its six core sectors of Energy, Financial Services, Infrastructure and Project Finance, Lifesciences and Healthcare, Real Estate and Technology, Media and Communications, CMS has some of the brightest and most creative legal minds. Its lawyers are immersed in the clients' worlds, are genuine experts in their fields and knowledgeable about the issues that lies ahead.

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CHARTERED ACCOUNTANTS

LAW

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J A Kemp is one of the largest UK and European Patent and Trade Mark Attorney firms, with offices in London, Oxford, Cambridge and Munich.

J A Kemp's patent attorneys handle patent applications in the UK, Europe and worldwide. The firm has particular expertise in patent oppositions and appeals, especially before the European Patent Office. The firm also conducts intellectual property litigation.

J A Kemp works for a huge variety of clients, from startups, spinouts and SMEs through to some of the largest corporate clients and most prestigious academic institutions in the world.

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b) One of Britain's greatest living novelists?

c) Britain's next monarch?

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